

CAMBRIDGE ASSOCIATION OF REALTORS INC. STATISTICS

JANUARY 1/19 TO JANUARY 31/19

	<u>JAN'19</u>	<u>JAN'18</u>	<u>% CHANGE 2018/2019</u>	<u>DEC'18</u>	<u>% CHANGE DEC/JAN</u>	<u>YTD'19</u>	<u>YTD'18</u>	<u>% CHANGE 2018/19</u>
# of Uts.Sold (Sgl.Fam.-Freehold & Condo)	107	113	-5.31%	83	28.9%	107	113	-5.3%
Dollar Volume (Sgl.Fam-Freehold & Condo)	\$50,880,414	\$51,002,219	0%	\$38,215,674	33.1%	\$50,880,414	\$51,002,219	-0.2%
Average Price (Sgl.Fam.-Freehold & Condo)	\$475,518	\$451,347	5.4%	\$460,430	3.3%	\$475,518	\$451,347	5.4%
Median Price (Sgl.Fam.-Freehold & Condo)	\$445,889	\$420,000	6.2%	\$422,500	5.5%	\$445,889	\$420,000	6.2%
#of Lstgs.Processed (Sgl.Fam-Freehld&Condo)	190	167	13.8%	92	106.5%	190	167	13.8%
Average Days on Market (Sgl.Fam-Freehld&Cond0)	28	31	-9.7%	29	-3.4%	28	31	-9.7%

# of Uts.Sold (Sgl.Fam - Freehold Only)	93	100	-7.0%	72	29.2%	93	100	-7.0%
Dollar Volume (Sgl.Fam-Freehold Only)	\$45,989,714	\$46,823,419	-1.8%	\$34,462,399	33.4%	\$45,989,714	\$46,823,419	-1.8%
Average Price (Sgl.Fam-Freehold Only)	\$494,513	\$468,234	5.6%	\$478,644	3.3%	\$494,513	\$468,234	5.6%
Median Price (Sgl.Fam-Freehold Only)	\$456,500	\$440,551	3.6%	\$431,000	5.9%	\$456,500	\$440,551	3.6%
# of Lstgs. Processed (Sgl.Fam-Freehold Only)	164	136	20.6%	79	107.6%	164	136	20.6%
Average Days on Market (Sgl.Fam-Freehold Only)	26	31	-16.1%	30	-13.3%	26	31	-16.1%

# of Uts. Sold (Sgl. Fam-Condo Only)	14	13	7.7%	11	27.3%	14	13	7.7%
Dollar Volume (Sgl.Fam-Condo Only)	\$4,890,700	\$4,178,800	17.0%	\$3,753,275	30.3%	\$4,890,700	\$4,178,800	17.0%
Average Price (Sgl.Fam-Condo Only)	\$349,336	\$321,446	8.7%	\$341,207	2.4%	\$349,336	\$321,446	8.7%
Median Price (Sgl.Fam-Condo Only)	\$334,000	\$282,500	18.2%	\$320,000	4.4%	\$334,000	\$282,500	18.2%
# of Lstgs.Processed (Sgl.Fam-Condo Only)	26	31	-16.1%	13	100.0%	26	31	-16.1%
Average Days on Market (Sgl.Fam-Condo Only)	39	34	14.7%	26	50.0%	39	34	14.7%

# of Uts.Sold(Sgl.Fam.Freehold-Detached)	74	82	-9.8%	61	21.3%	74	82	-9.8%
Dollar Volume (Sgl.Fam.Freehold-Detached)	\$38,111,666	\$39,966,441	-4.6%	\$30,142,605	26.4%	\$38,111,666	\$39,966,441	-4.6%
Average Price (Sgl.Fam.Freehold-Detached)	\$515,023	\$487,396	5.7%	\$494,141	4.2%	\$515,023	\$487,396	5.7%
Median Price (Sgl.Fam.Freehold-Detached)	\$487,500	\$464,450	5.0%	\$469,900	3.7%	\$487,500	\$464,450	5.0%
# of Lstgs Processed (Sgl.Fam.Freehold-Detached)	139	112	24.1%	66	110.6%	139	112	24.1%
Average Days on Market (Sgl.Fam.Freehold-Detact	26	33	-21.2%	31	-16.1%	26	33	-21.2%